

BACCHUS IMPORTERS LLC

March 2020

DELAWARE MONTHLY
PRICING AND MARKETING
PROMOS

ONY VIN DE FRANCE

FL \$128 | 3c \$120 250mls / 24 pack



GO WHERE THE WINE TAKES YOU.

Premium French wine in a can (oui, a can!) Now,

ON Y VA is along for the ride, wherever it takes you.

Picnics in the park. Strolls on the beach. Boating, biking, hiking, chilling by the pool or watching sunsets on the deck.

ON Y VA brings to life real moments we've had in France—walking at sunset in Provence, taking in Loire Valley vines from a terrace. They were simple, and they were spectacular. **ON Y VA** means "Let's Go!" Time to find Your moment, premium French wine in hand.

Find Your Moment with ON Y VA Vin de France.

CRISP, FRESH, SUBLIME

2018 ON Y VA LOIRE VALLEY SAUVIGNON BLANC

Alcohol Content: 12.5% by Volume

Can Size: 250 ML=(2) 4.2 oz glasses
Varietals: 100% Sauvignon Blanc
Soil Type: Various soils from top

vineyards across Eastern Loire Valley, mostly Touraine Average Vine Age: 18 years

Region: Loire Valley
Appellation: IGP Val de Loire

Mission: ON Y VA embodies a love of France, a love

of fine wine and a love of nature and adventure. We encourage more outdoor play, more unplugging, more long talks and long walks, more getting lost in the moment.

Find the spectacular in the simple.

YOU CAN HAVE IT ALL: QUALITY & CONVENIENCE ESTATE-GROWN, TERROIR-DRIVEN IN 2018, CANNED WINE WAS A \$28 MILLION INDUSTRY.***



ON Y VA LOIRE VALLEY SAUVIGNON BLANC IS A FRESH, BRIGHT WHITE WINE THAT SEAMLESSLY BALANCES REFRESHING CITRUS, GRAPEFRUIT AND GOOSEBERRY NOTES. A DASH OF THYME ADDS SOME LOVELY HERBAL FLAVORS.

TRĕKÁL

Unique spirit distilled from Apples and Pears

ABV:

84 proof

FERMENTABLES:

Apples and Pears

Other:

Distilled with Berries and Herbs Unique to Patagonia

#DAILYPOUR



NEW ITEM! TRA*KAL

<u>Trakal Patagonian Spirit</u>

Unique spirit distilled from

Apples & Pears. A bold new spirit that's the first of it's kind.

Sips like a whiskey ... Mixes like a gin

"TRA*KAL is anything but traditional in terms of its characteristics and flavor profile, but for those who enjoy a bold and robust drink it can be enjoyed neat or on the rocks, just like a fine whiskey. And while it's uniqueness can never be masked, for the cocktail enthusiast it's as versatile as a gin and can be enjoyed as a substitute for traditional spirits or used to make your own adventure."

\$170/case \$160/2 case

Greenbar Distillery Spritz Coming Soon!

FL \$72 | 2C \$64 | 3C \$60



Bubbly, slightly sweet with backbone, these spritzes are a treat. They taste like fresh cocktails, not "natural flavors". The secret lies in combining our acclaimed spirits and bitters.

Orange – Zesty & Fresh Hibiscus – Lush & Tangy Ginger – Bright & Spicy

Coded to sell as 4 packs 6% ABV 12oz Can 209 Cal | 11g Carbs | 0 Protein | 0 Fat USDA

CERTIFIED ORGANIC
GLUTEN FREE
MSRP \$14.99/4 pack



Passion Fruit & Hand Crafted Vodka Combo

Buy 1 case of Seacrets Passion Fruit at \$111.06, get 1 case of Seacrets Hand Crafted Vodka at \$90.18

ONE COMBO CASE PER ACCOUNT!

Passion Fruit will ship at \$111.06 on all first orders for the month of March.



Introducing ...

POPUP Sparkling Wine

YES to Purity
YES to Integrity
YES to Flavor

This evolution of bubbles. POPUP smells of honeysuckle, orange blossom, lilac with peach, lemon curd and pie crust. Smooth, long and delicious. POPUP for the moment and the moment is now!

100% Chardonnay

Single Vineyard

Noble Vineyard















Jeio Cuvee Rose

FL \$128 | 3c \$120 | 10c \$112

March Special

6 bottles ship at \$10.66; bottle fee waived

Bisol Crede Valdobbiadene Proseco DOCG

FL \$180 | 3c \$172

March Special

6 bottles ship at \$15; bottle fee waived



Cuvee Jean Louis | Ice Blanc de Blancs Charles de Fere Rose | Charles de Fere Reserve | FL \$96 | 3c \$88 | 10c \$80 | FL \$96 | 3c \$88 | FL \$128 | 3c \$120 | FL \$128 | 3c \$112 | 11c \$92 |









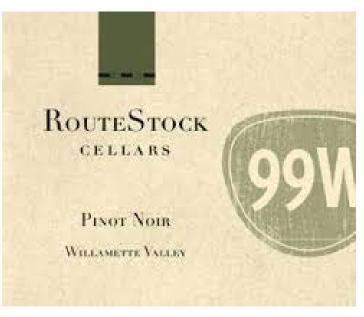
Royal Tokaji



REGULARLY \$152/case

MARCH SPECIAL \$136 FL \$128 3C





FL \$228 | 3c \$212

Routestock Willamette Valley Pinot Noir MARCH SPECIAL

3 CASE SOLID
\$180/CASE



Now Introducing

CLINE CABERNET & SAUVIGNON BLANC

Cline North Coast Sauvignon Blanc FL \$120 | 3c \$112 | 10c \$104

Cline Sonoma Cabernet Sauvignon FL \$160 | 3c \$144 | 10c \$136









Studio by Miraval

2018 Vintage Special FI \$152 | 3C \$128

Magnums Available!

\$152 /6pk

Special

Buy 1 case of Studio by Miraval \$152, Receive 1 Studio by Miraval Magnum at \$1 {40 value}

Buy 3 cases of Studio by Miraval at \$128, Receive 3 Studio Magnums at \$1 each {\$120 value} *while supplies last

^{*}special must be mentioned when placing order * does not apply to prior purchases





10c M & M \$108/case

CANNONBALL WINE COMPANY

CHARDONNAY | MERLOT CABERNET | SAUV BLANC 750mls FL \$136 | 3C \$128 | 5C \$114

375mls CAB \$88 | SB \$80 | CHARD \$80



NEW Empson Super Special

Solid Cases

*does not assort w/ Lagaria WAS: FL \$104 | 3c \$96 | 10c \$88

Effective March 23rd: FL \$96 | 3c \$88 | 5c \$80





Monte Antico

The Affordable Super Tuscan

Wine Spectator
LEARN MORE, DRINK BETTER
Oct 2009

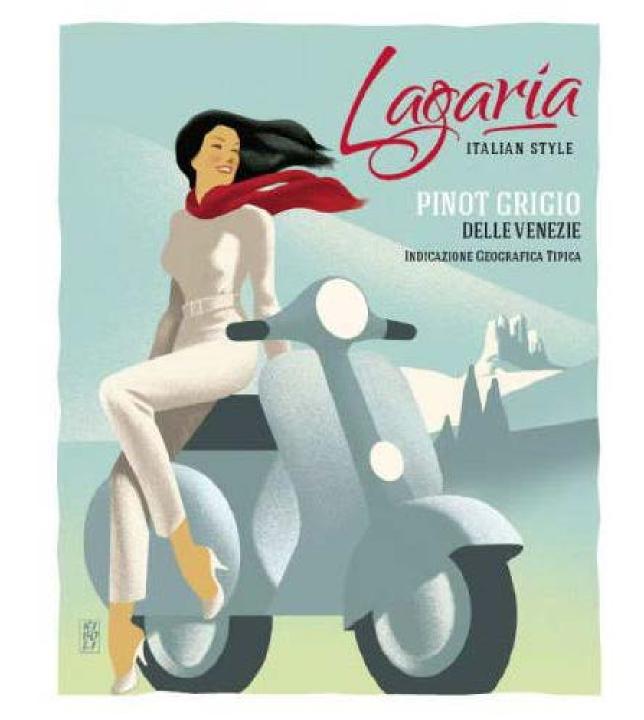
BEST VALUE



New Pricing 3.23.20

FL \$88 3c \$80

Solid Cases. Does Not Assort



BACCHUSIMPORTERS_{LLC}

2020 ROSE OFFERING



ROSE SALE MIX & MATCH ALL ROSE

Item #	Description	Pack Size	Regular Price	3 case Price	10 case Price	20 case Price
75306-18	Angels & Cowboys Rose	12/750	\$128.00	\$121.60	\$115.20	\$102.40
75307-17	Angels & Cowboys Rose	12/375	\$80.00	\$76.00	\$72.00	\$64.00
75307-18	Angels & Cowboys Rose	12/375	\$80.00	\$76.00	\$72.00	\$64.00
03799-18	Anton Iby Blaufrankisch Rose	12/750	\$156.00	\$148.20	\$140.40	\$124.80
70552-18	Armas de Guerra Rosado (Mencia)	12/750	\$96.00	\$91.20	\$86.40	\$76.80
37517-17	August Kesseler "The Daily August" Rose	12/750	\$180.00	\$171.00	\$162.00	\$144.00
70620-NV	Begonia Rosado	12/1L	\$80.00	\$76.00	\$72.00	\$64.00
46098-17	Cavalchina Bardolino Chiaretto Rosato	12/750	\$132.00	\$125.40	\$118.80	\$105.60
76529-18	Chemistry Rose of Pinot Noir	12/750	\$168.00	\$159.60	\$151.20	\$134.40
76601-18	Cline Mourvedre Rose	12/750	\$96.00	\$91.20	\$86.40	\$76.80
34706-18	Domaine Listinconu IGP Corsica rosé	12/750	\$96.00	\$91.20	\$86.40	\$76.80
12702-18	Dourthe La Grande Cuvee Rose	12/750	\$132.00	\$125.40	\$118.80	\$105.60

36155-18	E. & F. Jourdan Aramon Rose Vieille Vignes	12/750	\$120.00	\$114.00	\$108.00	\$96.00
58752-18	Fantini Cerasuolo Rosato DOC	12/750	\$96.00	\$91.20	\$86.40	\$76.80
58903-18	Fontaleoni Toscana Rosato	12/750	\$104.00	\$98.80	\$93.60	\$83.20
28956-18	Fortant Grenache Rose Coast Select	12/750	\$88.00	\$83.60	\$79.20	\$70.40
28966-18	Fortant Grenache Rose Keg	1/19.5L	\$240.00	\$228.00	\$216.00	\$192.00
79836-18	Hedges DLD Rose	12/750	\$160.00	\$152.00	\$144.00	\$128.00
80202-18	IfYou See Kay Rose - Cans	12/375	\$63.00	\$59.85	\$56.70	\$50.40
35952-17	Jaboulet Cotes du Rhone Parallele 45 Rose	12/750	\$80.00	\$76.00	\$72.00	\$64.00
70852-18	Liquid Geography Rose (Mencia)	12/750	\$104.00	\$98.80	\$93.60	\$83.20
21842-18	LVE Cotes de Provence Rosé	12/750	\$216.00	\$205.20	\$194.40	\$172.80
68585-17A	Macanita Touriga Nacional Em Rose	12/750	\$180.00	\$171.00	\$162.00	\$144.00

*February 1st to April 30th or while supplies last

Continue on back

BACCHUSIMPORTERSLLC









ROSE SALE MIX & MATCH ALL ROSE

Item #	Description	Pack Size	Regular Price	3 case Price	10 case Price	20 case Price
68585-18	Macanita Touriga Nacional Em Rose	12/750	\$180.00	\$171.00	\$162.00	\$144.00
80948-18	Marietta Old Vine Rose, CA	12/750	\$132.00	\$125.40	\$118.80	\$105.60
80959-18	Marietta Old Vine Rose-KEG	1/19.5L	\$200.00	\$190.00	\$180.00	\$160.00
34891-18	Mourchon Cotes du Rhone Villages Loubie Rose	12/750	\$120.00	\$114.00	\$108.00	\$96.00
68274-18	Ned Pinot Noir Rose	12/750	\$112.00	\$106.40	\$100.80	\$89.60
55835-16	Pietradolce Etna Rosato DOC	12/750	\$184.00	\$ -	\$ -	\$ -
68642-18	Rose Vulcanico	12/750	\$200.00	\$190.00	\$180.00	\$160.00
85093-17	Sidebar Rose Syrah Russian River	12/750	\$180.00	\$171.00	\$162.00	\$144.00
85401-17	Soter Rose North Valley	12/750	\$192.00	\$182.40	\$172.80	\$153.60
85420-18	Space Age Grenache Rose	12/750	\$162.00	\$153.90	\$145.80	\$129.60
85704-18	Stoller Rose of Pinot Noir Dundee Hills	12/750	\$180.00	\$171.00	\$162.00	\$144.00
81434-18	Tinto Rey Rosé	12/750	\$108.00	\$102.60	\$97.20	\$86.40
54320-18	Trediberri Langhe Rosato	12/750	\$128.00	\$121.60	\$115.20	\$102.40
05569-18	Vina Garces-Silva Boya Rose of Pinot Noir	12/750	\$136.00	\$129.20	\$122.40	\$108.80
72914-18	Zestos Rosado (Garnacha)	12/750	\$76.00	\$72.20	\$68.40	\$60.80



THE RIGHT GIN FL \$130 | 2C \$124 | 4C \$116

RIGHT Gin is a Citrus Forward, New Western Style Gin conceived by Lyons Brown. Blended and Made in Sweden by Master Blender Henrik Facile.

Each of the eight botanicals used are very carefully sourced for the best character, distilled separately under specific conditions special for that botanical, then blended together to create a very elegant, balanced and unique expression of Gin.

RIGHT works exceptionally well in classic Gin cocktails, taken neat, and pairs beautifully with fresh and seasonal flavors.

RIGHT Gin is blended and bottled in Malmo, Sweden; the Southern most region of the country, directly across the bridge from Copenhagen, Denmark. 60% of Gin is water, so the selection of this ingredient is critical. Our water comes from Lake Bolmen, near Malmo, a protected source renowned for its arctic purity. We chose it for its "softness" which we believe adds to the flavor profile of our Gin.

BOTANICALS:

Juniper Berry
Sarawak Black Pepper
Coriander Leaf
Lemon Peel
Bergamot
Green Cardamom
Key Lime Peel
Bitter Orange Peel



GLENDALOUGH RELEASES NEW IRISH
OAK AGED POT STILL WHISKEY
FL \$248 | 3C \$242 | 5C \$224

Glendalough Distillery has just announced the launch of their first ever Single Pot Still Whiskey, a non-age statement whiskey which has been finished in Irish Oak, sourced from the Wicklow mountains surrounding the distillery site.

IRISH POT STILL | BOURBON BARREL AGED | IRISH OAK FINISHED

- Glendalough Pot Still is a milestone for the Irish whiskey category.
- This is a single cask mainstream whiskey that brings the unique flavors of Irish oak to everyone.
- It is finished for up to a year in Irish oak casks made from 130-year-old trees sustainably felled in the mountains around the distillery.
- Each bottle is numbered by batch, cask and even back to the mighty mountain-oak from where it came.

K Vintners Connoisseur Case

- 4 Cases of Extremely Limited Single Vineyard Releases
- 12 Assorted Single Vineyards
- each rated 92 Points or higher
- Case #1 \$360/case | Retail Value \$780
- Case #2 \$360/case | Retail Value \$760
- Case #3 SOLD OUT
- Case #4 \$360/case | Retail Value \$735
- *Limited Availability. First Come, First Served. For specific breakdown and vintages, please contact sales associate. Box assortment can include El Jefe, Roma Cab/Syrah, Viognier Art Den Hoed, River Rock Cab, King Coal, Rock Garden Syrah, The Hidden Syrah.







Essenza Flavored Mineral Water by Nestle

Regularly \$21/case Limited Time Special \$10.53/case

330mls / 24 loose

Journal Pricing
Updates,
Corrections,
and Single
Promos

- Silent Pool Gin
- FL \$212 | 1c \$196 | 2c @ \$188/case
- Sidebar Russian River Sauvignon Blanc
- FL \$232 | 3c \$216
- Buena Vista North Coast Series Assortment
- FL \$144 | 3c \$136 |
- FL \$136 |3c \$128 | 20c \$120
- Ramey 2015 Napa Cabernet Sauvignon
- FL \$536 | 3c \$456
- *Price Increase from 2014 vintage
- The Right Gin {6 pack}
- 750ml FL \$130 | 2c \$124 | 4c \$116
- Koval Dry Gin {6 pack}
- 750ml FL \$168 | 3c \$160
- Planet Oregon Pinot Noir
- FL \$196 | 3c \$180 | 5c @ \$168/case
- Buena Vista North Coast Cabernet 2017
- FL \$144 | 3c \$136 | FL \$136 | 3c \$128

*does not apply to the 2016 vintage; 20case M & M \$120/case

- Casa Santo Limas Red Blend 2017
- FL \$104 | 3c \$92 | 5c \$80 | 56c \$64.08

Journal Pricing
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Rock Town Hand Crafted Vodkas

80 Proof, Basil, Lemon, Grapefruit, Orange

1L FL \$132 | 5c \$120 | 10c \$116 | 25c \$104

750ml FL \$63 | 5c \$57 | 10c \$54 | **25c \$52**

1.75L FL \$104 | **5c \$96**

Ocho Reposado Tequila El Bajio

FL Was \$320 | NOW \$304/case

La Forcine Sancerre

FL \$212 | 5c \$192

On Y Va Sauvignon Blanc Can

FL \$128 | 3c \$120

Cannonball Chardonnay & Sauvignon Blanc 375mls

FL \$88 | NOW \$60/case

Cannonball Cabernet 375mls

FL \$88 | NOW \$66/case

Fantini 750mls

FL \$88 | 3c \$80

Canella Prosecco Superiore 187ml

FL \$108 | 3c \$96 | NOW 3c \$80

Journal Pricing
Updates,
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and Single
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Pallet & Half Pallet Programs

Bodegas Los Toneles 28c @ \$144/c

Tonel 46 Cab 56c @ \$115.08/c

Dream Wines 28c @ \$63/c

Caracol Serrano Jumilla Red Blend \$56 @ \$64/c

Precision Napa Cab 28c @ \$150/c

Ashley Gabrielle Cab FL \$205/c | 28c @ \$105/c

Paxis Red Blend 50c@ \$68.04/c

Little K Syrah 20c @ \$159.48/c

Aragosta Rose 56c @ \$42/c

*All pallet and half pallet deals are subject to availability. No Co-Op. Orders must be placed with Director of Sales, Karen Clayton. 302.983.9505

Inventory Reduction

Ballyhoo Irish Whiskey \$240/12pk Threadbare Cider 750ml \$120/12pk Noteworthy Bourbon & Rye \$100/6pk Ichiro Malt & Grain Chichibu \$700/12pk Journeyman Humdinger Jalepeno \$96/6pk Journeyman Red Arrow Vodka \$96/6pk Touch of Italy Amarone 375 \$80/case Casa de Fieras Reserva \$72/case Pasolasmonjas Garnacha \$88/case Fuerza Jumilla \$90/case

Sandbar Outerbanks Rum \$90/case

Brother's Beatnick & Jabberwock \$64/case

Wigle Apple Whiskey \$220/case

Wigle Quaker Strength Oatmeal Stout \$220

Straw Boys Irish Vodka \$150/case

Seven Hills Ciel du Cheval \$356/case

Seven Hills Cabernet \$180/case

Sea Phantom PN \$90/case

Scheide Sauv Blanc \$131.88/case

Pareto's Eighty20 Cab | Chard | PN \$63/case



Ashlee Reynolds, Sales Associate New Castle County 410.633.0400 xt 587

Jessica Janssen, Sales Associate Sussex County | Ocean City 410.633.0400 xt 556

Karen Clayton, Director of Sales DEL | MD Eastern Shore 302.983.9505 {c} 410.633.0400 xt 576

Conditions of Sale

Less than a full case on all items add .99c/bottle. All merchandise at prevailing prices are subject to availability. Delinquent invoices are subject to a 1.5% per thirty {30} day finance charge. Said finance charge shall be applied retroactively to the invoice due date. All payments made on delinquent accounts apply first to finance charges. Customer shall pay collection costs of 30% of any delinquent balance due from Customer under this agreement if the account is referred to an attorney. A service charge of \$25 shall be imposed for any dishonored check. All delivery orders must satisfy the following minimum requirement: Cases must total three {3} and/or a total order amount of \$150 or whichever is greater.